



INTERNATIONAL SUPPLIER CENTER ISC

AN EXCLUSIVE MARKETPLACE FOR THE SUPPLIER INDUSTRY

ILA Berlin is the aerospace industry's most innovative trade event. It offers an ideal platform for companies both large and small – from global industry leaders to highly specialized small to midsize firms. Join us at ILA Berlin to make important business contacts, find partners for new projects, and network with key stakeholders from industry and government.

ILA Berlin offers the perfect marketplace for the supplier industry. At the International Supplier Center ISC, over 300 companies from around the globe have a dedicated hall to present their latest innovations. ISC is the best place for suppliers to connect with potential customers and partners.

As an exhibitor at ILA Berlin, you can showcase your innovations to over 75,000 trade visitors from around the world.

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PARTNER



KEY FACTS FROM ISC 2016

- 319 exhibitors from 27 countries
- 44 percent of participants from outside of Germany
- In addition to industry professionals, 80 high-level procurement and development managers from 40 companies representing 12 countries
- 1,087 B2B meetings scheduled in advance

A TRADE EVENT DESIGNED FOR CUSTOMERS

- An exclusive chance to participate in the matchmaking program during the International Buyers' Days
- Attend the ILA conferences, which include talks targeted towards the supplier industry
- Climate-controlled exhibition hall (Hall 6)
- Attractive trade booths available in two options, which can include the rented area, booth and furnishings
- Co-exhibitors can participate free-of-charge
- Shared booths available at competitive rates
- Entry in all three ILA guides: The Quickfinder, Virtual Market Place® (an online catalogue), and the ILA app
- Takes place April 25–27, 2018, from 10 am to 6 pm

INTERNATIONAL BUYERS' DAYS IBD

Three entire exhibition days are dedicated to your industry. The International Buyers' Days are a benefit reserved only for ISC exhibitors. On the ISC Business Platform exhibitors can preschedule B2B meetings with procurement and development managers of the leading OEM manufacturers and tier one suppliers. The ISC experts will ensure that suppliers get in touch with the right contacts.

FEEDBACK FROM THE INTERNATIONAL BUYERS' DAYS 2016



PARTICIPANTS IN THE INTERNATIONAL BUYERS' DAYS 2016 (SELECTION)

- Airbus Group
- Boeing
- Bombardier
- Comac
- Diehl
- Liebherr
- Lufthansa Technik
- MTU
- OHB
- Pratt & Whitney
- Premium AEROTEC
- Rolls Royce
- Rockwell Collins
- Saab
- Sukhoi

